

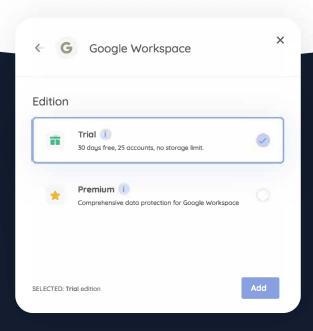
# Stand out with trials that WOW

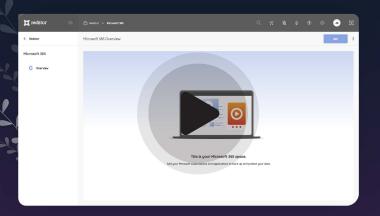
Offer 30-day end-user trials, totally free of charge, no strings attached.

Redstor partners will be able to onboard a customer into a trial of a Redstor backup product in seconds, totally free, no strings attached, directly within RedApp.

# **Eliminate onboarding barriers**

Redstor enables MSPs to onboard end users into a trial of a Redstor product on Redstor's platform in seconds, eliminating barriers to sign-ups. improving the customer experience.





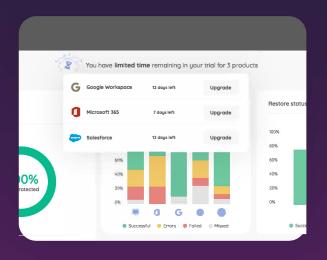
#### See it in action

Watch this 2-minute video to discover how you could offer completely free 30-day trials to customers and prospects, no strings attached.

Start free trial

#### **Build trust and credibility**

Demonstrate confidence in the product by enabling end users to evaluate Redstor for free and with no strings attached.





# **Upgrade trials instantly**

Improve conversion rates and the customer's experience by seamlessly transitioning trials into paying customers without losing data.



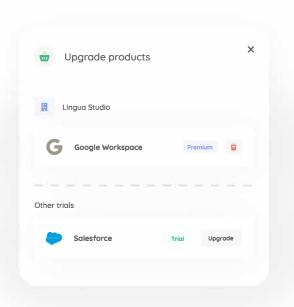
#### **Gain new prospects**

Receive a new source of backup inquiries by featuring on Redstor's partner directory on Redstor's own website.



# **Qualify prospects faster**

Generate leads and qualify prospects faster by identifying which users will most likely make a purchase.



# Feel loved by your vendor

Gain confidence that your vendor is investing in your success by offering unlimited free trials along with unmatched sales, marketing, and technical support.



# Own your customers' experience

Ensure that customers associate your brand with the backup service that they receive thanks to a fully cobranded marketplace.

# Frequently asked questions

# Are there any limitations to the trials offered?

There is a 30-day limit from when the product is added. Microsoft 365 Backup and Google Workspace Backup are limited to backing up 25 accounts. Lastly, prospects and customers can only trial a backup product once.

# What happens when the 30 days are up?

Once the 30-day trial has elapsed, there is a 7-day grace period during which trials can still be updated. No new backups will complete during this period, but it remains possible to view and recover data.

# What happens when the 7-day grace period is over?

Any data in the trial will be automatically deleted from Redstor's platform.

Sign up now

to discover Marketplace Trials.

Start free trial

