



Partnership
Integrity Reliability
Loyalty Competency
Accountability
Adaptability
Respect Flexibility
Consistency

Specialist IT Distributor

Connecting you to a comprehensive range
of industry-leading technology solutions



DATA STORAGE, PROTECTION & MANAGEMENT

ACA and our vendor partners have a rich tradition in these fields and our experienced team can help you understand and deliver proven solutions for your clients – from SMB to Enterprise.

Quantum

High-Performance Storage Systems for Data Protection and Long-term Archiving. ActiveScale- Object Storage, Myriad All Flash- Object Storage, Scalar Tape Libraries, DXi Back-Up Appliances, StorNext File Transfer System.

arcserve® + StorageCraft

Arcserve unified data protection and business continuity solutions, combining backup, disaster recovery, high availability, and immutable storage. Arcserve Shadow Protect, Arcserve SAAS Backup, Arcserve UDP, Arcserve Backup and Arcserve RHA (Replication and High Availability).

StorMagic

StorMagic SvSAN hyperconverged virtual SAN delivers highly available storage at the edge with minimal hardware. SvKMS key management centralizes and simplifies encryption key control across any environment. SvHCI combines compute, storage, and virtualization in one lightweight solution, perfect for remote sites and edge deployments.

socomec

The Socomec NETYS 4 singlephase UPS provides reliable, efficient power protection for small to medium businesses, safeguarding critical equipment from outages, surges, and voltage fluctuations.

FUJIFILM

Fujifilm LTO Media provides highperformance, reliable tape storage solutions, including LTO Ultrium cartridges for data backup, archiving, and long-term preservation. Engineered for durability and high capacity.

Quantum-ANZ

Quantum-ANZ Cloud is an Australian-based secure cloud storage provider, offering scalable, local, and resilient object cloud storage solutions.

QLOGIC®

Fibre Channel adapters, converged network adapters (FCoE), Ethernet network interface controllers and iSCSI adapters.

Infortrend®

High-performance enterprise data storage solutions including SAN, NAS, and unified storage.



Email archiving solutions that simplifies compliance, reduce storage costs, and improve email management.

ConduSiv

ConduSiv offers products like V-locity for virtual environments, Diskeeper for physical servers, and undelete for instant file recovery.



DOCUMENT & INFORMATION MANAGEMENT

Digital Transformation – Data & Document capture, A4/A3 document scanners, large format scanning, document conversion, information management – scan, digitise and manage just about any type and size document.

Kodak alaris

Kodak Alaris delivers compact desktop scanners, high-volume production scanners, the INFuse Smart Connected Scanning Solution, and Kodak Capture Pro Software. Together, they streamline document workflows, boost productivity, and ensure secure, accurate data capture.

Colortrac

Colortrac provides SingleSensor technology, which provide high-quality, reliable, and efficient wide format scanning solutions.

ABBYY®

ABBYY FlexiCapture, FineReader PDF, and Vantage. These Aldriven platforms transform documents into accurate, actionable data –streamlining workflows, improving compliance, and accelerating digital transformation.

contex

Contex large-format scanning, offering high-performance solutions such as the HD Ultra X, IQ Quattro X, and SD One MF series.



CYBERSECURITY

Cybersecurity is important and our vendor partner solutions can help to prevent data breaches, identity theft, and other types of cybercrime. All businesses today must have strong cybersecurity measures to protect their data and customers.

SONICWALL®

SonicWall delivers NextGeneration Firewalls (TZ, NSA, NSsp), Secure SD-WAN, Secure Mobile Access, endpoint protection, email security, and cloud-manage switches—all unified through the Capture Cloud Platform. With advanced security service bundles such as the Managed Protection Security Suite (MPSS).

ThreatDown

Powered by Malwarebytes

ThreatDown Endpoint Protection, EDR, and Patch Management to Email Security, Vulnerability Assessment, and DNS Filtering. ThreatDown stops ransomware, phishing, and zero-day attacks before they cause damage. Everything is managed in one simple cloud console—reducing cost, complexity, and risk.

THALES gemalto

Security to be Free

Thales Sentinel platform offers comprehensive software monetisation, licensing, and protection solutions that help software vendors maximise revenue while safeguarding intellectual property and preventing piracy. The Sentinel portfolio includes Sentinel HL (hardware keys).

Authlogics

Authlogics enables secure, passwordless authentication and identity management—eliminating password risks while simplifying user access.

actifile

Actifile automates data risk assessments, ongoing sensitive data monitoring, and sensitive data encryption via its user-friendly and intuitive SaaS platform.

xcitium

Xcitium delivers ZeroDwell security with patented Zero Trust isolation. Its cloud-native platform protects endpoints, networks, and email.

CONNECTSECURE

ConnectSecure the only all-in-one vulnerability and compliance management platform, built and priced for MSPs.

NORD SECURITY

Nord Security's product suite includes NordPass password management, NordStella threat detection management and NordLayer network access security (NAC).

ENTRUST

SECURING A WORLD IN MOTION

Entrust – Protect identities, payments, and critical data. Hardware Security Modules (HSMs), Public Key Infrastructure (PKI), digital certificates, authentication, and instant card issuance.

MONITORAPP

MonitorApp provides web application firewalls (WAF), secure web gateways, SSL visibility appliances, and cloud-based security platforms designed to protect businesses from modern threats with high performance and reliability.

utimaco®

Utimaco Cybersecurity and compliance solutions with its range of Hardware Security Modules (HSMs), CryptoServer Se-Series, and SecurityServer products.

kaspersky

Kaspersky offerings include Kaspersky Endpoint Security, Kaspersky Security Cloud, Kaspersky Anti-Virus, and Kaspersky Hybrid Cloud Security, providing layered protection for endpoints, cloud environments, and networks.

bluedog

Bluedog provides internal network monitoring and Security Operations Centre (SOC).

SPECIALIST TECHNOLOGY DISTRIBUTION - MADE EASY.



CONNECTING PARTNERS TO MODERN TECHNOLOGY IN AN EVOLVING IT CHANNEL

ACA Pacific is a leader in the value-added supply of specialist information technology hardware and software solutions. Since our inception in 1988, we have connected solution providers with vendors throughout the Asia Pacific region, identifying markets and technologies that shape the ICT industry. We engage in aggressive market development with an activated reseller network, strong vendor alliances and our best-of-breed solutions ecosystem.

Value-Add is not just a buzzword for us - it's at the core of everything we do. Emphasising end-to-end customer service, ACA Pacific provides unparalleled levels of product sales and technical knowledge and a continued commitment to the profitability of all channel partners - Vendors, Resellers and End Users alike. We have shown the resilience and flexibility needed to maintain our position as one of the most successful specialised value-added distributors with offices in Australia, New Zealand, Singapore, Malaysia, Thailand, and Indonesia.

In the fast-moving technology world of today our reseller and vendor partners benefit from the stability of consistent ownership since 1988 and local management delivers; this allows our team to make decisions fast with any bureaucratic red tape.

GENUINE VALUE-ADDED CHANNEL BUSINESS PHILOSOPHY



OUR COMPANY

We genuinely value-add at every step of the distribution lifecycle. Our aim is to seamlessly connect modern technology with our Channel Partners through proactive market development programs and sales/technical consulting services.

- Simplified Channel Engagement
- National Coverage
- Value-Added Sales Advice
- Marketing Services



OUR STAFF

Our passionate, experienced team lives and breathes technology. We take the initiative to drive sales lead development and ensure the knowledge of our channel partners allows them to grow their business.

- Highly Trained Experts
- Fast, Reliable Customer Service
- Valued Pre-Sales Engagement
- Sales Cycle Management



OUR REGIONAL STRENGTH

With region-wide experience and integrity, we offer greater depth of solution offering as well as knowledge sharing with our channel partners reseller and vendors alike.

- Six Countries
- Strategic Partnerships
- Dedicated Partner Resources
- Channel Demand & Lead Generation
- Professional Services



**Your Business Continuity
Distribution Partner**

MELBOURNE – HQ

- ✦ Unit 7
435 Williamstown Rd
Port Melbourne, VIC 3207
- ☎ 03-9674-8188

SYDNEY

- ✦ Level 17
122 Arthur St
North Sydney, NSW 2060
- ☎ 02-9922-5333

BRISBANE

- ✦ Unit 12, Level 3
17 Bowen Bridge Rd
Herston, QLD 4006
- ☎ 07-3252-7715

PERTH

- ✦ Unit 4
415 Roberts Rd
Subiaco, WA 6008
- ☎ 08-9382-1066

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- 🌐 www.acapacific.com.au
 - ✉ sales@acapacific.com.au
 - ☎ 1300 761 199

